



lead2PROFIT IT Support

The power of the Internet and new technological advances have changed our traditional philosophy of strategic IT planning, installation, migration, and maintenance. IT support is much more than just implementing new technology or modifying existing technology. How do you fully leverage existing IT resources and maximize the return on your IT investment? How do you both control your IT costs and increase the performance of IT operations?

lead2PROFIT's IT Support allows our clients to operate their core business while lead2PROFIT assists with their technology needs. lead2PROFIT provides IT services and solutions for systems, networks, and enterprises, both small and large.

“What do I have?”

With lead2PROFIT's IT Support, your organization will benefit from a comprehensive IT skill set. Our IT Support will provide you with a cost-effective way to manage your IT network infrastructure. In partnership with your organization, lead2PROFIT helps you to identify latent value sources, risks, and constraints as well as helps you to identify technology strategies that minimize risk while implementing total-value business solutions.

“What do we need?”

Lead2PROFIT's IT Support identifies your critical business and IT processes/functions. Our collaborative approach to outsourcing enables us to customize tools, services, and policies to help you create, maintain, and improve your business continuity. Lead2PROFIT offers many technology services, including the following:

- LAN Support
- System and Software Migration
- WAN Support
- VPN Support
- Database Support
- Disaster Recovery
- Consulting
- Network Management
- Network Station Management Services
- Data Security Services
- Technical Training
- Maintenance Program

“How do we put it together?”

Lead2PROFIT IT Support recognizes the importance of this issue. We focus on the proper strategy, training, and practical strategy; not simply plans to “buy more technology”.

BENEFITS

- Spend time focusing on your core business.
- Leverage technology efficiently, without the usual startup costs.
- Shorten deployment times and system integration efforts.
- Reduce risk and errors in deploying technology.
- Improve customer care by leveraging your best skill sets.
- Effectively and efficiently manage your IT budget. Use IT savings as a self-funding strategy for other business initiatives.
- Meet Federal regulatory compliance requirements.

WHY lead2PROFIT

- Outstanding People:** We have the very best consultants and professionals the industry has to offer.
- Integrity:** We will do what is right, every time.
- Excellence in Everything we do:** Excellence in everything we do is about quality and exceeding client expectations during and after the engagement process.
- Focus:** Customer First, Last and Always.
- Best-in-breed:** lead2PROFIT guarantees the neutrality of our experts. We will give you a consistent and uniform set of service parameters and solutions without the disposition of vendors or brands

Responsibilities

Technology has moved from the backroom to the boardroom. It is no longer a back-office operation that can be viewed as a single cost center or line item on the budget, and it is no longer an area that falls solely on the shoulders of information technology personnel. Financial modernization, the Internet, and new technologies are changing the corporate landscape.

Most organizations that are struggling with e-business pressures recognize that an effective technology posture is not only appropriate, but essential to the long term survival of their business. Strategic technology decisions must be carefully weighed and thought out with special attention paid as to how they will affect your organization's P&L statement. lead2PROFIT's professionals are qualified to evaluate business risk and to assist your organization in obtaining the maximum utilization of your technology dollars by leveraging your current infrastructure to do more for less.

Directives

lead2PROFIT's professionals can customize a total solution that will provide your organization with complete support for your IT requirements.

Mapping technical requirements to real and measured business needs, helping your business units assess what their needs really are and negotiating with service providers to deliver acceptable service levels will help to maximize your time and money.

lead2PROFIT's IT Support will help you and your organization with your technology mission statement — to support and help to grow your business. Your business processes for technology will be clear, efficient and effective. You will have a "cost-control" methodology for regulatory compliance, disaster preparedness, competitive espionage and cyber-terrorism prevention for the entire company, its shareholders, employees and external customers.

lead2PROFIT's outsourced technical services will help augment the activities of your corporate IT functions as well as provide you with the following:

- Development, implementation and management of the overall enterprise processes for technical and physical risk management and associated architecture. Development and implementation of policies, standards and guidelines related to personnel, facilities and data security, disaster recovery and business continuity.
- Oversight of the continuous monitoring and protection of facilities, personnel, vendors, consultants and data processing resources. Negotiation and management service-level agreements (SLAs) with outside suppliers of protective services or data hosting.
- Definition, identification and classification of critical information assets, assessment of threats and vulnerabilities regarding those assets, and implementation of safeguard recommendations. Serve as the enterprise focal point for technology incident response planning, execution and awareness.
- Assistance to audit departments in the development of appropriate criteria needed to assess the compliance of technology standards by new and existing personnel, applications, IT infrastructure and physical facilities.
- Establishment and monitoring of formal certification programs regarding enterprise technology standards relating to the planned acquisition and/or procurement of new applications, technologies or facilities.
- Assistance with the review of new facilities, applications and/or technology environments during the development or acquisitions process to (1) ensure compliance with corporate policies and (2) assistance with the overall integration process.
- Management of personnel, vendors, contractors and consultants within proper timeframes and providing measurable results associated with technology functions.
- A complete operation hand-off and repeatable process for your organization to manage once lead2PROFIT is completed with the tasks.

IT is a combination of people, processes and technology. We can incorporate all of these essentials to develop and promote a sound technology platform for your organization.